

MINNESOTA POWER EMPLOYEES CREDIT UNION
STATEMENTS OF FINANCIAL CONDITION
April 30, 2017 AND 2016

ASSETS	2017	2016
Cash and Cash Equivalents	\$8,164,462	\$7,825,187
Certificates of Deposit	6,360,000	7,848,000
Available-for-Sale Securities	6,632,450	14,424,179
Held-to-Maturity Securities	9,660,669	5,381,314
Other Investments	5,390,835	5,048,540
Loans, net	57,083,899	52,353,077
Accrued Interest Receivable	207,738	179,194
Furniture and Equipment, net	1,102,896	545,800
National Credit Union Share Insurance Fund Deposit	773,008	748,220
Other Assets	541,595	249,969
Total Assets	\$95,917,552	\$94,603,480
LIABILITIES AND MEMBERS' EQUITY		
Members' share accounts and certificates	80,018,317	78,698,451
Dividends and Interest Payable	33,708	17,239
Accrued Expenses and Other Liabilities	184,904	375,288
Total Liabilities	80,236,929	79,090,978
Reserves	1,850,786	1,850,786
Undivided Earnings	14,041,552	13,701,202
Gain (Loss) Available for Sale Securities	(218,869)	(80,094)
Net Income	7,154	40,608
Total Members' Equity	15,680,623	15,512,502
Total Liabilities and Members' Equity	\$95,917,552	\$94,603,480

MINNESOTA POWER EMPLOYEES CREDIT UNION
STATEMENTS OF INCOME
FOR THE PERIODS ENDING,

	April 30, 2017 (Year-to-Date)	April 30, 2016 (Year-to-Date)
INTEREST INCOME		
Loans Receivable	847,542	\$793,971
Investments and interest bearing deposits	237,887	242,580
Total Interest Income	1,085,429	1,036,551
INTEREST AND DIVIDEND EXPENSE	44,692	47,996
NET INTEREST INCOME	1,040,737	988,555
PROVISION FOR LOAN LOSSES	9,264	22,373
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	1,031,473	966,182
NON-INTEREST INCOME		
Service Charges and Fees	18,139	29,120
Other	115,939	127,328
Gain/(Loss) on Assets	0	14,757
Total Non-Interest Income	134,078	171,205
NON-INTEREST EXPENSE		
General and Administrative -		
Compensation and Benefits	594,797	640,209
Occupancy	116,793	45,062
Service Related	204,035	210,930
Office Operations	138,065	92,633
Other	104,707	107,945
Total Non-Interest Expense	1,158,397	1,096,779
NET INCOME	\$7,154	\$40,608

Minnesota Power Employees Credit Union

Historical Snapshot

	April 2016				April 2017			
	Month-end	Mix %	Inc/Exp	YTD Inc/Exp	Month-end	Mix %	Inc/Exp	YTD Inc/Exp
Cash & Cash on Deposit	\$7,825,187	8%	\$8,152	\$8,464	\$8,164,462	9%	\$6,250	\$19,597
Total Investments	32,702,033	35%	1,939	234,116	28,043,954	29%	61,719	218,290
Net Loans	52,353,077	55%	192,492	793,971	57,083,899	60%	208,414	847,542
Accrued Interest	179,194	0%			207,738	0%		
Total Fixed Assets	545,800	1%			1,102,896	1%		
NCUSIF Deposit	748,220	1%			773,008	1%		
Total Other Assets	249,969	0%			541,595	1%		
TOTAL ASSETS	\$94,603,479	100%	202,583	\$1,036,551	\$95,917,552	100%	\$276,383	\$1,085,429
Other Liabilities	\$392,528	0%			\$218,612	0%		
Total Shares	78,698,451	83%	11,939	47,996	80,018,317	83%	10,945	44,692
Total Equity	15,512,500	16%			15,680,622	16%		
TOTAL LIABILITIES & EQUITY	\$94,603,478	100%	\$11,939	\$47,996	\$95,917,552	100%	\$10,945	\$44,692
Net Interest Income			\$190,645	\$988,555			\$265,437	\$1,040,736
Total Other Operating Income			36,337	156,448			32,426	134,078
Total Non-Interest Expense			323,395	1,096,778			276,175	1,158,396
Provision for Loan Losses			-9,070	22,373			9,264	9,264
NET INCOME			(\$87,343)	\$25,853			\$12,425	\$7,154

	April 2016			April 2017		
	Actual	Goal	12/14 Peer Avg	Actual	Goal	12/15 Peer Avg
Capital Ratios:						
Net Worth / Total Assets	16.482%	> 10%	11.430%	16.576%	>7%	11.520%
Solvency Evaluation	119.711%		113.060%	119.596%		113.250%
Net Worth / Loans	29.699%			27.751%		
Asset Quality Ratios:						
Delinquent Loans / Total Loans	0.182%		1.140%	0.000%		1.020%
Net Charge off / Average Loans	-0.063%		0.450%	0.038%		0.430%
Earnings Ratios:						
Yield on Average Assets	2.617%		4.690%	3.507%		4.670%
Cost on Average Assets	0.155%		0.350%	0.139%		0.310%
Spread on Average Assets	2.463%		4.350%	3.368%		4.350%
ROA (Year-to-Date)	0.085%	> 1%	0.490%	0.016%	>0.25%	0.430%
ROE (Year-to-Date)	0.472%			0.085%		
Net Interest Margin	2.498%		3.090%	3.436%		3.080%
Liquidity Ratios:						
Loans to Shares	67.277%		61.660%	70.302%		63.310%
Loans to Assets	55.956%	76% +/- 4%	53.980%	58.735%	76% +/- 4	55.310%
Shares to Assets	83.173%			83.546%		
Mix Ratios:						
Earning Asset Mix	98.570%	95%		98.009%	95%	
Share Draft Mix	11.400%			11.549%		
Regular Share Mix	25.519%			27.928%		
Money Market Mix	35.230%			34.038%		
Term Share Mix	7.240%			6.373%		
IRA Mix	2.516%			2.431%		
IRA Term Share Mix	1.278%			1.103%		
Free Funds	15.621%			14.757%		
Growth Ratios (Year-to-Date):						
Asset Growth	8.310%		3.700%	2.762%	5% - 10%	3.760%
Share Growth	8.645%		3.210%	2.600%		3.570%
Loan Growth	-3.868%		5.250%	-2.633%		6.510%